

QUALCOMM Incorporated is a leader in digital wireless communications technologies. The company manufactures, markets, licenses and operates advanced communications systems and products based on digital wireless technology.

QUALCOMM had revenues of \$386.6 million in the fiscal year ending September 1995. Publicly traded since December 1991, its stock trades on the NASDAQ National Market System, symbol: QCOM.

Founded

1985

Employees

Over 6,000 personnel are located at the company's San Diego headquarters and throughout the United States, and internationally

Products And Technologies

Eudora[®] Software —The Eudora Group develops and markets enterprise Internet software solutions, including the Eudora line of electronic mail products. Eudora software is the number one Internet e-mail brand, with more than 10 million users worldwide. Eudora features advanced tools to help users manage and organize their e-mail. With direct addressing to the Internet, no costly, specialized gateways or servers are needed, so it's ideal for both individual users and large corporations. For more information, visit the Eudora web site at <http://www.eudora.com>.

OmniTRACS[®] System — QUALCOMM's OmniTRACS system is the most technologically advanced two-way mobile satellite communications and tracking system of its kind in the world. The OmniTRACS system provides data transmission and position reporting services to over 450 transportation companies and other mobile customers. QUALCOMM has sold over 155,000 OmniTRACS terminals worldwide, with systems in operation in the United States, Canada, Europe, Japan, Brazil, Mexico and Malaysia.

CDMA — QUALCOMM's Code Division Multiple Access (CDMA) is a next-generation technology for digital wireless telephone communications. CDMA improves voice quality and increases capacity by as much as 10 to 20 times over today's analog cellular system. CDMA uses spread spectrum technology to break up speech into small, digitized segments and encode them to identify each call. A large number of users can thus share the same band of spectrum. Commercial deployment of CDMA cellular systems has begun in several U.S. cities. A North American standard based on QUALCOMM's CDMA technology was adopted in the Spring of 1993 for the rapidly growing cellular telephone industry.

Globalstar[™] — Globalstar is a low-earth orbit (LEO) satellite-based, cellular-like voice and data service for mobile or fixed applications. Globalstar will extend existing cellular systems and land telephone lines to create a seamless worldwide network, enabling users to call, fax and send data to and from anywhere in the world. QUALCOMM, in conjunction with Loral Corporation and other international telecommunications carriers and manufacturers, has formed Globalstar, L.P., a limited partnership to own and operate Globalstar.

VLSI — Included in the company's offerings is a family of Very Large Scale Integration (VLSI) products, including Viterbi and Trellis decoders, Variable-Rate Vocoders, Direct Digital Synthesizers (DDS), Phase-Locked Loop (PLL) frequency synthesizers and Voltage Controlled Oscillators (VCOs).

Government — QUALCOMM's government products include Data Link Systems (DLS) for government test and training ranges, and the QM6100 Universal Compatible Modem for Defense Satellite Communications System (DSCS).

Headquarters

6455 Lusk Boulevard
San Diego, California 92121-2779
(619) 587-1121

Editorial inquiries should be directed to:

Julie Cunningham, Corporate Communications and CDMA, (619) 658-4224
Molly Foerster, Investor Relations, (619) 658-4844
Ed Knowlton, Eudora Division, (619) 658-2384
Marilyn Jordan, OmniTRACS, (619) 658-5884
Keriann Hartman, CommSystems, (619) 658-2768

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